



THE MID-STATE MESSENGER



A Publication of the
Mid-State Association of REALTORS®, Inc.



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Letter from the President:

Dear Members:

I'd like to thank all of you for allowing me to serve as your President for 2009. I know we've all heard (and some have seen) how bad things are in our industry lately however, I strongly feel we can make this a year of success...a year of growth...a year of education. As a Mid-State Association member in 2009, you have access to many tools to help you achieve these goals and committees to help.

Our education & programming committees are working extra hard in 2009 to offer continuing education, designation & seminars in addition to informative guest speakers at our membership meetings. In fact, we just completed Connecticut's very first Green designation class. What a great way to protect our future, better serve our clients and fill down time.

Our Technology committee has not only brought the membership new electronic keys and lboxes but has also helped design an informative website that cannot only keep our members up to date but also serve as a source of information for the consumer. Did you know you can add a link to your personal or office website? Visit www.midstaterealtors.com for more info.

The community involvement/ fundraising committee is going to have their hands full again in 2009. The annual Christmas Wishes for Kids Golf Tournament is anticipated to be another great success with a new location. As the economy turns, more & more less fortunate families will be needing our help and more & more people will appreciate our efforts. Isn't it great to be affiliated with such a selfless cause?

RPAC & legislative Committees are up to their eyeballs with legislation and stimulus recommendations on local, state and national levels. Visit Realtor.org for information on our accomplishments and how it affects your business.

The Professional Standards/Grievance committees are running into a few more conflicts lately. Now that times are a bit tougher for Realtors, please remember that our focus is not on the paycheck...it's on the client. We have an obligation to "police" our own industry for wrong doing.

The Membership and affiliate committees are out pounding the pavement enlightening Realtors of all we have to offer at Mid-State. We never forget that you have a choice in local Boards and we appreciate every-one of you!

If you would like to join any of these committees, please let us know.

Sincerely,

Marti Correia

CONGRATULATIONS TO THE 2008 TOP PRODUCERS!!

Mary Jean Agostini of Realty 3 Carroll & Agostini was once again named the Top Producer for 2008. Even in the tough market of last year, she managed 67 closed transactions.

North East Asset Pros of RE/MAX West of the River in Farmington was named the Top Producer Team of 2008 for the second year in a row. The Team led by Donna Brown, Carol Nicholls and Val LeBlanc had 121 Closed transactions.

Other Members who achieved Top Producer status include:

**Joyce Brown— Keller Williams
Diana Brandi— Real Estate Results/Realty First
Carrie Korenkiewicz-Prudential CT
Elaine Pavasaris-Home Sweet Home Realty
Robert Siemiatkoski-Country Manor Realty
Kathy Veneziano-Realty First
Steve Wollman-Wollman Realty
Kevin Zettergren-Realty 3 Carroll & Agostini
The Joan Vallee Team-RE/MAX West of the River**

**The Gayle Dennehy Team-Dennehy & Company
Plaques were handed out at our January General Membership Meeting.**

REALTOR® DAY AT THE CAPITOL

APRIL 1, 2009

9AM-12NOON

Please consider attending the 25th anniversary of this event. There is strength in numbers and in this difficult time, numbers speak volumes.

Call the board office to register before March 13

REALTORS® on the MOVE!!

Cheryl Gregory is now with Realty Executives Vision
Joseph Briganti is now with Realty 3 Carroll & Agostini
John Periello is now with Century 21 Access America
Ann Marie Poppel is now with Keller Williams, Avon
Mary Ellen Maloney is now with SalCal Real Estate

AFFILIATES on the MOVE!!

Marlene Jones is now with SB Mortgage in Newington

Welcome back to **Debra Plourde** who is now with American Eagle Federal Credit Union in East Hartford.



Real Estate Today, a new national radio show produced by NAR, premiered on February 14, 2009.

The show will air online at www.RETRadio.com – visit the site any time after the premiere to listen to current or past programs.

Real Estate Today will cover the benefits and challenges of homeownership, from expert advice on buying and selling, to remodeling and landscaping, to the state of the current market and home financing issues.

NAR is undertaking a new major initiative, which they hope has a positive influence on our association and our members. The "Right Tools, Right Now" program will allow you, the member, access to many online resources for little or no cost. Many publications will be put in formats that you can download for free to use in your business and there will be 7 online educational courses and a number of networking opportunities made available for no charge. The Association will also benefit with registration fees for conferences being refunded or waived so we can use that money on programs for you, our members. NAR has been putting money away for a rainy day and as NAR CEO Dale Stinton stated in his webinar, "it's pouring out today". These programs are set to become available after March 1.

Congratulations to Diana Brandi, Marti Correia, Gayle Dennehy, Rose Arnold, Doreen Corriveau, Robin Becker & Kevin Della Bianca and Sandra Weiczorek on being the first members to attend the **GREEN** Designation Course recently held in Southington. They now understand and can incorporate **GREEN** into the Real Estate Industry.

2009 Continuing Education Dates:
April 28- "The Unconventional Transaction"
June 4- Mandatory CT Disclosure, RESPA & Law update
Sept. 15- Mandatory CT Buyer Agency
Oct. 15- Elective TBA

As soon as the locations are finalized we will start accepting registrations. All of these classes will be FREE to Mid-State Members.



Mid-State Annual
Golf Tournament
Monday, June 22, 2009
Shuttle Meadow Country Club



Our Recent RPAC Fundraiser at the Aqua Turf raised more than \$2500.

We would like to thank all of you who bought keys to the treasure chest.

This year's winner was Sal Calafiore from Sal Cal Real Estate who took home the diamond necklace.

"A celebrity is a person who works hard all his life to become well-known, then wears dark glasses to avoid being recognized."

---Fred Allen



**We appreciate
YOUR BUSINESS!**

The Mid-State Association welcomes **Attorney Richard Witt, Attorney Joe McDonald** and **Tim Needham of Sherwood Inspections** as our newest affiliates.

We look forward to working with them in the future.



Welcome to our New Members:

Brian Morin-Davis Real Estate
Nicholas Landry-North Star Real Estate
Kimberly Albert-Nuzzolillo-Realty 3
Carroll & Agostini

Erika Olivera- Realty Executives Vision

Welcome to our Newest Transfer Members:

Maria Blitstein- Appletown Realty
Jay Cusack-By Carrier Real Estate
Rosanna Gutierrez-RE/MAX Precision
Christine MacRae & John Nygren-C 21 Bay Mar
Andrew Mroczkowski-Realty 3 Carroll & Agostini
Howard Pinkham, Lori DuBois, Shirley Traskos,
Joe Lederman, Kimberly Grove, Richard Morgan,-
Realty Executives Vision, Unionville
Jodie Derwin- Diamond Realty

Welcome to the New Offices to Join Mid-State

Milestone Real Estate, Cheshire-
Chet Balint, David Balint, Barbara Suppe
and Carmela Salzillo

Bottom Line Realty, Bristol-
Jaimie Patchell and Brian Andrews

Welcome to New Secondary Brokers:

Michael Ladden- Keller Williams, Avon
John Vercelli- The Hotel Exchange, Newington

**SCHOLARSHIPS
AVAILABLE**

The Mid-State Association is once again offering a scholarship to a child, stepchild or grandchild of a Mid-State Member who is graduating high school in 2009 or is enrolled in an accredited college or university.

Applications are available on our website and must be submitted by May 1, 2009

The CT Association of Realtors® is also offering a scholarship to a child, step child or grandchild of a REALTOR®. Graduating High School seniors and students enrolled in a college or university can apply for the Raymond Gates Memorial Scholarship. Applications are available on their website (www.ctrealtors.com) or at the board office.

COOKBOOKS MAKE GREAT MOTHER DAY GIFTS!!!

**A Publication of the
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