



THE MID-STATE MESSENGER



A Publication of the
Mid-State Association of REALTORS®, Inc.



May/June, 2008
Volume 10 Issue 3

Letter from our 2008 President:

As we close in on the end of spring and look forward to summer and what the Real Estate Market may bring, I'd like to take this opportunity to share what your leadership team has been working on.

As you are all aware by now we will be offering electronic key pads and the new i-boxes by the end of June, stay tuned for contact from GE supra for a date and time to pick up your key pads. Sue and Carol have been working diligently so that Mid-State can offer this service to our members with a smooth transition.

Marti Correia and I attended the NAR Mid-Year meetings in Washington D.C. and brought back some great information and ideas that hopefully we can implement for the good of the membership, as well help our Association grow to exceed all of our expectations. While in D.C., we also met with Senator Lieberman, Rep. John Larson, and Rep. Chris Murphy to discuss issues relating to our business and issues relating to homeownership and private property rights. Some of the topics we talked about were: small business health-care, property insurance reform, permanently increasing FHA loan limits, and GSE reform.

We are also gearing up to start our Strategic and Business Planning for the 2009-2011 cycle, we will keep you posted. If you would like to be a part of planning for Mid-States future growth please let us know by e-mail or a call to the Board office.

Warm Regards,

Eli Wirtes

**PLEASE
REMEMBER TO LET US KNOW IF YOUR
EMAIL ADDRESS OR
MAILING ADDRESS HAS CHANGED!**

KEEP YOUR ENERGY DOLLARS INTACT

SCHEDULE YOUR HOME FOR A HOME ENERGY TUNE UP

Residents of New England endure the cost of comfort all year-round. **TIGER HOME INSPECTION** is there to help you stay ahead of AND realize savings of rising energy prices by having an Energy Audit. The **HOME ENERGY TUNE UP** is a program designed to provide detailed information on **IMPROVING RESIDENTIAL ENERGY EFFICIENCY** for houses.

Sample of information the computerized report provides:

- Which energy improvements are best for the home
- How much these improvements will **COST**
- How much these improvements will **SAVE**
- How long is the payback period
- Which group of improvements will **SAVE MORE** on energy bills than **THEY COST**
- A list of **NO-COST** or **LOW-COST** energy savers

This is a great program to refer to clients interested in vintage homes, past clients or anyone interested in saving their future energy dollars.

Many of the recommended energy efficiency improvements are simple homeowner/handyperson type projects; others are more extensive tradesperson/investment type improvements.

Home Energy Tune Up FEE - \$250.00 flat fee for homes up to 3,000 square feet. 1-2 hour onsite inspection.

The Home Energy Tune Up program is not intended to work in tandem with a regular home inspection.

TIGER HOME & BUILDING INSPECTIONS

1-800-328-4677

WWW.TIGERINSPECT.COM



Welcome to our New Members:

Jeffrey Palazzo– Davis Real Estate

Jody Trestman– North Star Realty Estate

Matthew Damiano– Century 21 A-Gold Action

James Bernier– Prudential CT Realty

Beth Stanton– North Star Real Estate

Mary Jean Lombardi– Prudential CT Realty

Welcome to our Newest Transfer Members:

Patricia O’Laughlin– Michael Ganem & Associates

Charlotte Woermer– Realty First

Mark Nejfelt– Prudential CT Realty

What does the Mid-State Association do?

Provide programs, products, services and activities (PPSAs) designed for use for those REALTORS® who aspire to be the Best Prepared real estate practitioner with the Highest Standards.



Quarterly Award Winners for the First Quarter 2008

Mary Jean Agostini-Realty 3 Carroll & Agostini

Kevin Zettergren-Realty 3 Carroll & Agostini

Richard Rubino– Century 21 Lil 1 Associates

My Apologies to Mr. Rubino for not announcing him at our recent membership meeting as a Quarterly Award Winner.

Did you know that the board store offers some items to help make your job easier? From sign riders to open house banners to real estate books, to tote bags to piggy banks. We have it all!!



Kwadwo Dankyi-Ampadu

recently opened his own office: Farmington Valley Real Estate in Simsbury.

Peter Gaski recently opened his own office in Bristol: Peter Gaski Real Estate

We wish Kojo and Peter all the best in their new role as broker/owners.

To help raise some much needed funds for our Christmas Wishes for Kids, we are putting together a cookbook that will be available for sale this fall. But we need your help to make this a success. You can print out the “official recipe form” from our website. Please write out your recipe on this form and fax, mail, or bring it in to the office **before July 18** to have your recipe included in our book. Feel free to send in as many recipes as you would like!!

REALTOR® of the Year Nominations will be coming out shortly. Please take a moment to fill one out and nominate a member who deserves to be recognized.



Sept. 25, 2008
General Membership Meeting
Dinner at Chippanee Golf Course, Bristol

An expert is a man who tells you a simple thing in a confused way in such a fashion as to make you think the confusion is your own fault.

~William Castle

**We appreciate
YOUR BUSINESS!**

Welcome to **Dave Bauer** from Bearingstar Insurance in Avon

&

Welcome back to **Michael Fiano** who is now with Franklin American Mortgage Comp in Farmington.

We look forward to working with them.

Code of Ethics Changes for 2008

Article 12 has been revised effective Jan. 2008.

REALTORS® Shall be honest and truthful in their real estate communications and shall present a true picture in their advertising, marketing, and other representations. REALTORS® shall endure that their status as real estate professionals is readily apparent in their advertising, marketing and other representations, and that the recipients of all real estate communications are, or have been, notified that those communications are from a real estate professional.

New Standard of Practice 12-12

REALTORS® Shall not:

use URL's or domain names that present less than a true picture, or register URL's or domain names which, if used, would present less than a true picture. (Adopted 1/08)

New Standard of Practice 12-13

The obligation to present a true picture in advertising, marketing and representations allows REALTORS® to use and display only professional designations, certifications, and other credential to which they are legitimately entitled. (Adopted 1/08)

What does this mean to you? If you have an email address or website that describes you as the worlds best realtor or Bristol's top realtor (or anything similar), then you will need to make some changes!!

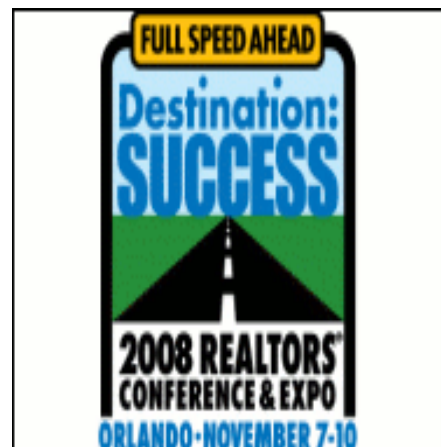
REALTORS® on the MOVE!!

Kate DiValentino is now with Prudential CT Realty in Southington

Ron Catucci and Mayra Dube are now with Realty Executives Vision in Unionville

Don & Joyce Brown and Eli Wirtes are now with Keller Williams in Avon

Glen Gaski is now with Peter Gaski in Bristol



REGISTER NOW AT
WWW.REALTOR.ORG!!

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AFFILIATE SPOTLIGHT:

Henderson + Associates

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Specializing in the appraisal of residential properties in the Connecticut county of Hartford. Henderson + Associates principal appraiser, Monte Henderson, has been appraising residential property for over 20 years. We have the expertise and experience in changing real estate markets to meet your appraisal needs. Approved for FHA appraisal assignments too.

We provide excellent customer service by meeting rigid deadlines and providing consistent follow-through.

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